

MEETING OF THE LAKE COUNTY WORKFORCE INVESTMENT BOARD
Tuesday June 8, 2010 @ 11:30 AM
Held at
Lake County Job and Family Services Lake1Stop
177 Main St., Painesville, OH 44077

In Attendance

Eric Barbe	Ron Maruszak	Matt Battiato	Jeff Yaist
Sandy Halpert	Pat McAteer	Dave Kalina	Lou Falk
Terry Lazar	Jeff Malish	Ben Reutter	Carol Darr
Jennifer Rooney	Mark Rosborough	Allen Weaver	Dan Deitrick
Gretchen Skok-DiSanto	Keith Hocevar	Gale Leonard-Stawieri	
Keith Miller (P)	Sam Delzoppo (P)	Dan Hart (P)	

Others in Attendance

Bob Dawson	Leslie Ryan	Commissioner Dan Troy
Nanette Grupe	Patti Hopkins, ODOD	David Maynard, ODOD

I. Introduction of Local Officials and Guests.....Dave Kalina****

Chairman Kalina opened the floor to the public. There were no public visitors. Bob Dawson welcomed and introduced Patti Hopkins a Business Services Supervisor for the Ohio Department of Development’s Workforce and Talent Division and David Maynard, Business Services Representative for ODOD’s Workforce and Talent Division. Both Patti and David are responsible for promoting and implementing workforce programs in ODOD’s Region 8 which includes Cuyahoga, Geauga, Lake and Lorain counties. Bob spoke highly of the partnership that Job & Family Services and the Department of Development have in the delivery of services. Bob also recognized WIB member Allen Weaver from the Lake County Port Authority who received the Small Business Development Center Advocacy Award and the Small Business Development Center Capital Infusion Award.

II. Old Business: Approval of Minutes for the Meeting of March 30, 2010Dave Kalina****

Chairman Kalina asked for a motion to approve the meeting minutes from the March 30, 2010 meeting. Eric Barbe moved to approve the minutes; seconded by Lou Falk. All were in favor; motion carried.

III. Administrator’s ReportBob Dawson****

Bob presented a very extensive and positive report. He distributed and discussed Area #5’s (Lake County) performance as measured by the WIA Common Measures. A report copied from the State’s Website presented the PY09 performance results, accumulated through the second quarter of the current program year, for all twenty workforce areas statewide. Lake County is the only workforce area in the state to be exceeding performance standards in as many as 8 (of the 9) measurements. Lake County is also exceeding the standards in all six of the Adult & Dislocated Worker measurements. No other local workforce area in Ohio is exceeding all of the Adult and Dislocated Worker measures. Youth Literacy and Numeracy for Out-of-School Youths is the one area where we are not exceeding standards and we are failing the standard however the performance in this category was determined by the exit of (only) two youths, both

of which left their programs unannounced without taking the required TABE post test. Bob said that we had never seen local performance presented in this format comparing all of the local workforce areas individually and collectively and he was very proud of where we stand with our programming results. Bob also discussed the WIA Return on Investment (ROI) Analysis that was distributed in the meeting package. During the quarter ending March 31, 2010 we exited 48 Adults and Dislocated Workers with a 5.2 (520%) ROI. The 48 exiters were the most in any one quarter since we developed this report early last year. Through three quarters of this program year we have exited a total of 89 Adults and Dislocated Workers with a 450% ROI. The return is calculated by comparing the total of all exiters' first year earnings based on starting wages when entering employment, with the total training, placement and staffing costs expended. Bob introduced a recent article that compared Ohio's (net) job loss since the year 2000 with the (net) job loss for the United States as a whole. So far this decade, the United States as a whole has experienced a 1.7% (net) loss of jobs. Over the same period of time, Ohio has lost 10.9% (net) of their jobs with the manufacturing and construction industries being hit the hardest. Health Care and Social Assistance was the only industry showing a jobs gain for the decade 2000 – 2010. The Program Year 10 WIA preliminary formula funding allocations have been announced and were distributed in the meeting handouts. We can expect a large increase in DW funds this next program year. No other workforce area in Ohio is receiving an increase in funding to this extent which has occurred because Lake County was one of the last counties in Ohio to jump into double digit unemployment in early in 2009. Spikes in unemployment play heavily in the DW allocation calculation. Our Adult funding allocation is be reducing approximately \$100,000 for next year but a new rule, effective July 1st, will allow us the flexibility to transfer as much as 50% the these allocations between funding silos. This will allow us to maximize our large DW allocation which is up nearly 300% from the current year's formula allocation. Ohio is also requesting a large National Emergency Grant (NEG) where On-the-job Training for Dislocated Workers can be funded from similar to Ohio Learning Accounts currently available through Project HIRE. Our Youth funding will be reduced again in Program Year 2010. Some youth funds from this year will carry-over and help us provide programs in PY 10. If this allocation continues to diminish as it has over the last several years, Youth programming will be greatly jeopardized as early as PY 2011.

IV. Committee Reports

A. One Stop Committee Jeff Yaist

Jeff Yaist reported that the Partners had met on April 28, 2010 with an extensive agenda including many of the items presented in the Administrator's Report. Jeff announced that the One-Stop Cost Sharing Budget will go down slightly for the next program year. ORSC/BVR will be reducing their participation 1.0 FTE next year but ODJFS will be increasing participation by 1.0 FTE and will have a full-time Supervisor located at Lake1Stop. The Partners Services Matrix was updated in the MOU and a Business Plan Amendment was executed. All necessary documents have been sent to ODJFS' One-Stop Unit in Columbus. Jeff discussed the One-Stop Balanced Scorecard that was updated through March 31, 2010 and distributed in the meeting handouts. The One-Stop is performing very well. All targets have been attained or are showing significant progress except the Small Business Capitalization goal which had the wind taken from its sails when the DOL denied Ohio's Waiver dealing with this benefit. Chairman Kalina asked if there might be private funds available that would enable us to continue with this initiative. Allen Weaver indicated that the Small Business Loan Fund at the Port Authority was out of funds as well. Jeff indicated that our Scorecard was certainly a Best Practice for One-Stops. Jeff also reported that Lake1Stop received recognition in a recent statewide video conference on our success with Project HIRE and mentioned that at last report, Lake County had the largest number of employers responding to the Gold Standard Continuous Improvement Program on-line customer survey which is said is remarkable based on the fact we are the smallest workforce area in Ohio. Jeff briefly discussed the One-Stop Enhancement Funds Program and our plan to add

another computer learning lab and upgrade our existing self-services software that was purchased about 5 years ago with Reed Act Funds. A copy of the approved Enhancement Plan was in the meeting handouts. Jeff also reported that one of our approved training providers, ALG, had requested to be signatory to the Lake1Stop MOU. After performing considerable due diligence on the matter with ODJFS, other One-Stops and the Lake County Assistant Prosecutor, the Partners could not reach the required consensus on the request to allow additional for-profit entities as Partners so the request died without action.

B. Program Review Committee Eric Barbe

Eric Barbe reported that the Program Review Committee had not met since the last WIB meeting but much was going on. The staffing contract that the WIB had approved and recommended to the Board of Commissioners at their March 30th meeting has been fully executed and is set to go effective July 1, 2010. Eric directed the Board's attention to the meeting handout on Project HIRE. Through May 31st, Lake County has written 43 On-the-Job Training Accounts valued at over \$230,000 with 14 different companies. Some general information on the two largest users of Project HIRE (CORE Systems from Painesville and MJM Industries located in Fairport Harbor) was reviewed. Also in the meeting handouts was an up-to-date list of Approved Training Providers and Programs with recent approvals hi-lighted. Eric mentioned that a couple noteworthy programs recently added to the list included Introduction to Manufacturing at Auburn Career Center which is billed as a 100 hour manufacturing boot camp that introduces participants to manufacturing careers and where students can gain a basic OSHA Safety Procedures Certificate and a Work Readiness Certificate from Work Keys. Another is Lakeland Community College's Associate of Applied Science Degree Program which is being referred to as a Manufacturing Technology Degree developed with much input from members of the Alliance Working Together (AWT). The AWT is a group which has grown to over 100 representatives from local manufacturing companies. A number of WIB members are participants in the AWT.

C. Youth Council Keith Miller

Dr. Miller was negotiating with his teachers' union and Vice-Chair Dan Deitrick reported on his behalf. Dan advised the Board that Since the last WIB meeting, all youth contracts for the program year beginning July 1, 2010 had been negotiated and contracts in final form have been delivered to the Commissioners for resolution and execution. They include two contracts with Catholic Charities, one with Goodwill Industries and one with Willoughby-Eastlake City Schools. Dan mentioned that Bob Dawson had presented the 2010 Program Year funding allocations in his report and youth allocations continue to diminish on an annual basis. The Workforce Investment Act requires us to spend 30% of our youth allocations on Out-of-School Youth so the Catholic Charities Out-of-School Program was funded in whole. The other three programs that serve predominantly In-School Youth, all had to be reduced by 30%. This was accomplished by reducing summer youth work hours to 7 hours per day and substantially reducing activities offered during the school-year.

Dan also reported that prior to their Memorial Day recess, the House of Representatives passed a Bill that includes monies for a Summer Youth Work Experience Program which we believe might run like the one from last summer that was funded by Stimulus funds. The Senate is scheduled to vote on the Bill today or tomorrow. Many believe it will pass because the Bill also addresses another extension of Unemployment Benefits which are currently scheduled to run out for several hundred thousand Americans. Dan suggested we will want to stay tuned to this situation.

V. Nominating Committee Report..... Eric Barbe

Eric Barbe reported that he, Matt Battiato and Lou Falk made up the nominating committee as appointed by Chairman Kalina. The By-Laws require the WIB to elect a Chair and Vice-Chair to two year terms. The terms of office follow the WIA Program Year which runs July 1st through June 30th. The Workforce Investment Act requires that the WIB Chair be from Private Business. On behalf of the Nomination Committee, Eric nominated the current WIB Vice-Chair, Terry Lazar, owner of Stanley Steemer to a two year term as WIB Chair commencing July 1, 2010. He also announced the nomination of Dan Deitrick, Vice-President-Investments for DRZ Holdings as the Vice-Chair effective July 1st. Chairman Kalina asked for additional nominations from the floor, three times. There were no additional nominations and a unanimous ballot was cast for the new officers.

VI. Other Business..... Dave Kalina

Bob Dawson read and presented an appreciation recognition to Chairman Kalina on behalf of the “Workforce Investment Board and the staff, partners and consumers of Lake1Stop” for his many contributions a WIB Chair over the past two years.

Matt Battiato announced to the WIB that it was recently announced that Bob Dawson will be inducted into the Lakeland Community College Alumni Hall of Fame in recognition of his professional career and his many years of community service. An induction reception will be held August 5th at Moreland Manor.

Commissioner Dan Troy advised the WIB that their Youth Program Provider Contracts were on the Commissioners’ meeting agenda this afternoon and thanked the WIB for all of their work on workforce development for the betterment of Lake County. Commissioner Troy stated that WIA is a very detailed and complex program and we are doing very well with it.

VII. Adjournment..... Dave Kalina

Jeff Malish moved to adjourn the meeting at 12:35 PM. The motion was seconded by Dan Deitrick. All were in favor; motion carried.

Next Year’s Meeting Schedule to be announced after the Executive Committee meets in July.